



Letter from the President & COO

Thank you for your interest in hosting a Hockey Canada event; we are pleased to invite you to submit a bid proposal for the **2023 Centennial Cup**, presented by Tim Hortons.

Hockey Canada is a proud national sport organization that is driven to lead, develop and promote positive hockey experiences. With a membership of over 700,000 from coast to coast to coast, we are excited to find new platforms and initiatives to grow the game at every level.

Our Events department measures the success of any event through the positive impact left on the local hockey community and enhancing the perception of Hockey Canada and our member branches.

We take tremendous pride in delivering exceptional events by challenging current practices and industry standards, and delivering an extraordinary experience to event stakeholders.

Thank you again for expressing your interest in hosting a Hockey Canada event and we look forward to the possibility of bringing the nation or world to your community.

Sincerely,

Scott Smith
President & Chief Operating Officer
Hockey Canada



Next Hosts

2022 – Estevan, Sask.

2021 – Penticton, B.C.

2020 – Portage la Prairie, Man.

Previous Hosts

2019 – Brooks, Alta.

2018 – Chilliwack, B.C.

2017 - Cobourg, Ont.

2016 - Lloydminster, Alta./Sask.

2015 – Portage la Prairie, Man.

2014 - Vernon, B.C.

2013 - Summerside, P.E.I.

2012 - Humboldt, Sask.

2011 - Camrose, Alta.

2010 - Dauphin, Man.

2009 – Victoria, B.C.

2008 – Cornwall, Ont.

2007 - Prince George, B.C.

2006 - Streetsville, Ont.

2005 - Weyburn, Sask.

2004 – Grande Prairie, Alta.

2003 – Charlottetown, P.E.I.

2002 – Halifax, N.S.

2001 – Flin Flon, Man.

2000 – Fort McMurray, Alta.

1999 – Yorkton, Sask.

1998 - Nanaimo, B.C.

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Event Overview

Hockey Canada and the Canadian Junior Hockey League (CJHL) are now in the process of accepting bids for the 2023 Centennial Cup.

The 2023 Centennial Cup is scheduled to be held between the dates of May 13-21, 2023 with a tournament format including a single round robin schedule followed by two (2) semi-final games and a gold medal championship game for a total of 13 games.

The Centennial Cup will be comprised of five (5) teams, the host team that will be joined by four (4) teams representing the following Regions.

- EAST Fred Page Cup Champion Central Canada Hockey League (CCHL), Ligue de hockey junior AAA du Québec (LHJAAAQ) and the Maritime Junior Hockey League (MHL)
- CENTRAL Dudley Hewitt Cup Champion Ontario Junior Hockey League (OJHL), Northern Ontario Junior Hockey League (NOJHL) and the Superior International Junior Hockey League (SIJHL)
- **WEST** ANAVET Cup Champion Manitoba Junior Hockey League (MJHL), Saskatchewan Junior Hockey League (SJHL)
- PACIFIC Doyle Cup Champion Alberta Junior Hockey League (AJHL) and British Columbia Hockey League (BCHL)

The attached document is a detailed information package for prospective Host Organizing Committees. The package contains information to assist potential host groups in building their bid documents for presentation, including an overview of Hockey Canada and Host Organizing Committee responsibilities.

If you have questions with the information detailed within the bid guideline package, please contact bids@hockeycanada.ca for assistance:

Bid Process

The following bid guidelines have been developed by Hockey Canada strictly for the purpose of facilitating the selection of the site for the Centennial Cup. Hockey Canada and the Site Selection Committee reserve the right to make changes to the bid criteria at any point in time as may be deemed necessary. Hockey Canada and its designated Site Selection Committee also reserve the right to request additional information from the potential host sites concerning any aspect of the application or subsequent materials supplied throughout the bid process. Only applications to host the Centennial Cup that are endorsed by the CJHL and the Member will be considered by the Site Selection Committee.

Timelines & Process

Step 1 - January 30, 2020 - Electronic circulation of bid guidelines

Hockey Canada will forward the bid guideline packages to all regional Members and the CJHL Office for open bid prior to January 30, 2020 at 5pm MT.

Bid guidelines will be circulated by the Member office to all Junior A leagues immediately upon receipt. The CJHL Office will circulate bids to all member teams.

Step 2 – February 20, 2020 – Expression of Interest

Interested host locations / teams should send a note to bids@hockeycanada.ca to express their intent to bid to host the Centennial Cup.

Step 3 – April 30, 2020 – Deadline for submission of final bid documents

An electronic copy of the bid documents must be submitted to Hockey Canada no later than 5:00pm MT on April 30, 2020. If for some reason the document cannot be emailed please ensure Hockey Canada is contacted to coordinate delivery of the bid documents prior to the deadline.

Step 4 – May/June 2020 – Review of bids & in-person presentations

- i. The Site Selection Committee will review all Member and CJHL endorsed bids. The Site Selection Committee may request additional information or request answers to follow up questions at any point in time in order to assist with the bid review and to short-list applicants for possible in-person bid presentations.
- ii. All bids selected for the in-person presentation will be required to pay the application fee of \$2,500.00 payable to Hockey Canada. All bids must also be accompanied by a letter of endorsement from their CJHL Member and their Member partner.
- iii. The Site Selection Committee will determine a date, time, and location for formal in person bid presentations. Bid groups will be given as much lead time as possible in order to arrange travel and prepare their presentation. Format and specific requirements for the presentation will be emailed to the group in advance.
- iv. The Site Selection Committee reserves the right to conduct site visits at any point in the bid process.
- v. The bid applicants should be aware that gifting of the Site Selection Committee or Hockey Canada Board of Directors is not permitted.



Step 5 – June/July 2020 – Hockey Canada Decision

- i. Representative of the Site Selection Committee to present summary report and 2021 host site recommendation Hockey Canada Board of Directors for formal approval.
- ii. In submitting their applications to host, the bid applicants have acknowledged that the decision to award the hosting of the Centennial Cup rests solely with Hockey Canada through the Site Selection Committee as approved by the Hockey Canada Board of Directors.
- iii. It is the responsibility of the Host Organizing Committee, Host Member, Host Junior A league and any other bid partners to begin fulfilling the obligations of the bid guidelines as well as the commitments laid out in the successful bid immediately upon being awarded the Centennial Cup.
- iv. Host Organizing Committee and Host Member will submit signed copies of the event contract back to Hockey Canada prior to any formal public announcement regarding the host site being made.

A debriefing process will be made available to all unsuccessful bid applicants shortly following the announcement of the successful bid. A minimum two (2) members of the Site Selection Committee will take part in this process with interested groups.

Event Structure and Committees Overview

To ensure the event is conducted in the most successful manner possible, Hockey Canada will form a partnership to oversee the operation of the event with the Host Member and the Host Organizing Committee.

To ensure the event is conducted in accordance with acceptable Hockey Canada standards and expectations, committees will be structured to manage the event as follows:

Steering Committee

The Steering Committee will oversee the operation of the event, including the activities of the Host Organizing Committee, on behalf of Hockey Canada.

The Steering Committee will approve the operating budget, business plan and organizational guidelines for the Host Organizing Committee and make policy decisions regarding the event.

The members of the Steering Committee will be as follows:

- Hockey Canada Vice President of Events & Properties (or designate)
- Host Member Executive Director (or designate)
- CJHL President (or designate)
- Host Organizing Committee Chair
- Host League President (or designate)

Resources:

- CJHL Staff representative
- Hockey Canada Staff representative

The Event & Properties Manager, based on the established qualifications and job descriptions, shall assist with and support preparations of the Host Organizing Committee.

Host Organizing Committee

Reporting to the Steering Committee, the Host Organizing Committee will be responsible for the organization, administration and staging of the Centennial Cup.

The Host Organizing Committee will be made up of representatives from the local business community, local junior hockey programs, local minor hockey programs, the Host Junior A league, and the Host Member.

The structure of the Host Organizing Committee and the appointments to senior volunteer positions within the organization, including the Host Committee Chairperson must be included as part of the bid submission. These positions are subject to approval of the Steering Committee.

Tournament Directorate

The Tournament Directorate is responsible for the operation of the on-ice competition at the event. The Directorate shall consist of an Operational body and a Disciplinary body. The Operational body is responsible for logistical and general operational matters relating to the Championship, and shall consist of:

Hockey Canada Board Representative (Chair)



- CJHL President (or designate)
- Event Referee-in-Chief
- League Commissioners from Qualifying Teams (or delegates)

The Disciplinary body shall be responsible for all disciplinary issue related to the Championship, and shall consist of:

- Hockey Canada Board Representative (or designate) (Chair)
- CJHL President (or designate); and
- Event Referee-in-Chief
- Hockey Canada Event Manager

Site Selection Committee

The make-up of the Site Selection Committee is as follows: Members:

- Hockey Canada Chairman or Designate
- Hockey Canada President or Designate
- CJHL President or Designate
 Designated Hockey Canada Staff Representative

Resources:

- CJHL staff representative
- Hockey Canada staff representative

Hosting Standards

In order for a community to be considered as a potential host of the Centennial Cup the site must meet the following minimum hosting standards:

- i. The host community must demonstrate a strong affiliation with local minor hockey associations.
- ii. The host community must have demonstrated the ability to stage major national or international sports events in a highly successful manner, both financially and logistically.
- iii. The host community and partner sites must have a sufficient population base from which to market and promote the event.
- iv. The host site must have a strong volunteer base within the business and hockey community from which to draw on for leadership, both at the host site and proposed satellite locations. The bid should outline plans for recruitment and training of volunteers.
- v. The host community must have an arena complex which would be suitable to serve as the main site for key games.
- vi. The Host Organizing Committee is encouraged to extend the excitement of hosting the Centennial Cup as broadly as possible throughout the host community and surrounding areas. The bid should include host plans for community involvement, together with any special events or social activities which would add a festival-like atmosphere to the hosting arrangements.
- vii. The event must be priced in such a way to ensure the individual games are family affordable. This will allow spectators of all ages the opportunity to experience an event of this magnitude. At the same time, the ticket pricing must be structured to enable the Host Organizing Committee to achieve revenue projections

Bid Presentation Documents Overview

All bid presentation documents must be prepared for submission to the Site Selection Committee ensuring that all of the following elements are included. Any bid submitted without the following elements, as well as all details required in the bid checklist on page 28, will not be considered by the Site Selection Committee.

Introduction – explain the goals for your bid group and the direction you hope to take the Centennial Cup.

- i. Centennial Cup site selection overview located on page 25
- ii. Community overview

Business Plan – explain in detail how you are going to ensure the financial success of your event and how you are going to track this from start to finish.

- i. Financial plan including budget projections
- ii. Detailed ticket sales strategy
- iii. Detailed sponsorship strategy
- iv. Detailed marketing/advertising plan
- v. Legacy plan

Operational Plan – explain in detail how your group is going to coordinate the execution of the Centennial Cup.

- i. Marketing/Sponsorship/Grants
- ii. Arena/Facilities
- iii. Hotel accommodations
- iv. Food services
- v. Transportation
- vi. Media services
- vii. Accreditation/Security
- viii. Team services
- ix. Community events
- x. Bilingual services
- xi. Medical facilities/Emergency Services
- xii. Insurance
- xiii. Human resources and volunteer services
- xiv. Tournament schedule

Bid Requirements & Event Information

The bid presentation should contain certain components in order for the Site Selection Committee to make a detailed evaluation of the bid submissions. This section will provide some additional detail in terms of responsibilities and expectations in those areas.

□ Community Overview

The bid presentation must contain an overview of the host community and host region as well as any other unique characteristics which may enhance the bid. What will differentiate this community from another looking to host the Centennial Cup?

- Rationale supporting the bid by the potential host community and region; highlight some of the characteristics of the communities and surrounding areas that will be utilized in the event
- ii. Map of the host community indicating locations of key facilities (i.e. arena, hotels, ancillary venues) with detailed listing of distances and travel times
- iii. Bid must include an introduction to key personnel on the bid committee and how they will be utilized as potential members of the Host Organizing Committee, this can be laid out in the form of an organization chart.
- iv. The bid documents should include information as to what the goals and mandate are for the Host Organizing Committee as well as indicators that can be used as benchmarks to track and measure the level of success of the event to the Host Organizing Committee

□ Business Plan

The bid presentation must include a comprehensive business plan which will serve as the primary guide for the organization and the financial operation of the event. The business plan should tie together a ticketing plan, sponsorship plan, and budget, along with the marketing/advertising plan.

The business plan must include the following information:

- i. Key financial objectives and measurable success indicators, breakeven versus targeted goals
- ii. Financial forecast reflecting all potential revenues and all potential expenditures associated with staging the event. Include information to support the numbers and how you plan to reach your targets.
- iii. Ticketing plan and strategy detailing every phase of ticket sales, price points, timelines and targets
- iv. Sponsorship plan and strategy detailing all levels of sponsorship, prospect list, price points, timelines and goals. Sponsorship plan needs to recognize Hockey Canada's sponsorship guidelines and exclusivities as well as detailing any in kind partners who may be able to assist your event.
- v. Marketing/Advertising plan that incorporates earned and bought media from day one until the championship is over. This plan must detail the advertising plan; media plan and how all levels of media will be engaged, as well as tying in the sponsorship and ticket sales plans.
- vi. Detailed critical path on all key tasks the Host Organizing Committee will be attempting to accomplish in hosting the Centennial Cup.



□ Financial Information

The financial information in the bid documents should follow the guidelines listed in this section.

- i. The bid documents must include a realistic financial forecast which demonstrates the level to which net proceeds can be achieved. A sample budget highlighting suggested line items can be found in **Appendix A**. An electronic copy of a budget template can be requested by emailing bids@hockeycanada.ca
- ii. The bid documents must include a comparison of budgets between the Host Organizing Committee's ideal budget and a break even budget.
- iii. Detailed legacy plan on how the Host Organizing Committee plans to share any potential profits post event, including identified beneficiaries and the process for distribution of funds, focusing on grassroots hockey initiatives and hockey infrastructure. A legacy plan template can be found in **Appendix H**.

Host Organizing Committee Revenue Opportunities - The financial information in the bid documents should highlight how the Host Organizing Committee plans to maximize revenue opportunities in hosting the Centennial Cup. A breakdown of some opportunities is listed below:

- i. Ticket sales
- ii. Local sponsorship
- iii. Government Grants and Funding
- iv. Community Grants and Funding
- v. Merchandise sales (Percentage of sales from Hockey Canada merchandiser)
- vi. 50/50 Sales
- vii. Special Events/Fundraising
- viii. Concessions
- ix. Other sources as detailed in your bid documents

Host Organizing Committee Financial Obligations - The Host Organizing Committee's obligations for event expenses include, but are not limited to the following items.

Bid Application Fee - A \$2,500.00 bid application fee must be submitted with the bid. The fee will only be refunded if a bid is not short-listed for in-person presentations.

Host Organizing Committee Expense Guarantee - A \$50,000.00 cheque or Irrevocable Letter of Credit from a Canadian Chartered bank must be filed with Hockey Canada immediately upon the successful awarding of the bid.

This money totaling \$50,000.00 will be held in trust by Hockey Canada with any interest accruing back to the Host Organizing Committee. It will be refunded to the Host Organizing Committee after the event, once it is confirmed that all outstanding bills and creditors have been paid in full by the Host Organizing Committee.

Profit Share - The Host Organizing Committee is required to divide equally among each of the participating teams a minimum payment of \$25,000.00 to a maximum payment of \$50,000.00 based on the net profits of the event. Even if the event incurs a loss, the Host Organizing Committee is still obligated to provide the minimum profit share of \$5000 per team. All profits above \$50,000 shall be part of the legacy plan. The details of

the profit share formula are found in **Appendix G**. This is to be indicated in the event budget.

A cheque for the minimum amount of the profit share is to be given to the Hockey Canada representative on site at the start of the event. If the event is profitable the profit share would be made payable to the participating teams after it is ensured the teams have no outstanding payments for meals, hotel incidentals or damages.

Host Organizing Committee Guarantor Letter - The bid documents must include a letter outlining who will accept financial responsibility for your hosting of the Centennial Cup if the event is not profitable. This letter needs to be on official letter head from the group who is taking on this responsibility and must be signed by an individual who has the authority to bind that group.

Accommodations - Please provide a copy of availability commitments from prospective hotel providers for the duration of the Centennial Cup for the room requirements listed below. Hockey Canada and their accommodation partner, Conference Direct will negotiate and sign all accommodation and meal provider contracts to ensure preferred rates and consistency across all national events.

- Visiting Teams The Host Organizing Committee must provide appropriate and acceptable hotel accommodations for all visiting teams participating in the Centennial Cup. The Host Organizing Committee must provide and pay for 16 double rooms per team. It is also suggested that five (5) additional rooms be held for visiting teams, which if utilized will be paid for by the teams. The visiting teams are required to provide a guarantee for any additional rooms above the 16 provided, at least four (4) days prior to checking in.
- Officials The Host Organizing Committee must provide appropriate and
 acceptable hotel accommodations for all on ice officials (11) and tournament
 Referee in Chief (1). The Host Organizing Committee must provide and pay for
 six (6) double rooms and one (1) single room for the officials and Referee in
 Chief.
- League Representatives The Host Organizing Committee must provide
 appropriate and acceptable hotel accommodations (single rooms) for all the
 participating team League Reps (5). These rooms should ideally be located with
 their teams if possible. The Host Organizing Committee is responsible to provide
 and pay for the five (5) rooms.
- Other Requirements The Host Organizing Committee must provide and pay for one (1) room for the Hockey Canada President or designate and one (1) room for the CJHL President.
 - The Host Organizing Committee must hold an additional sixty (60) rooms for Hockey Canada, Canadian Junior Hockey League, Sponsors, TSN/RDS, Merchandise, and Scouts/Media. These rooms need to be blocked off. The party occupying any such room shall be responsible for paying all room related costs.

Travel

- *Visiting Teams* The Host Organizing Committee must pay for all team travel for arrivals two (2) days prior to the event dates and the day after the gold medal game, to a maximum of 30 people per team, which shall include the following:
 - Return ground transportation (in excess of 200km) from their home arena to the nearest airport, a maximum of \$5,000.00 to be paid out for this ground transportation between all teams travelling in excess of 200 km to the designated airport.
 - Return airfare to the competition city or closest airport that accommodates team travel including equipment for any teams that will be required to fly to the event.
 - Return ground transportation to and from the competition city for any teams not flying, suggested transportation to accommodate full team travel is 56 seat coach.
 - Local ground transportation for all event related activities including practices, games, meetings and any other special events the teams are requested to attend.
- Officials The Host Organizing Committee must pay for all travel required for on ice officials and the Referee in Chief. This may include air travel or mileage depending where the officials are travelling from.

 Mileage will be paid out at the current Member mileage rate for any officials driving into the event. All efforts will be made to car pool through scheduling done by the Referee in Chief. If any officials choose to drive, their mileage claim will not exceed the most economical air fare to the Centennial Cup site.

 The Host Organizing Committee must ensure the officiating team has access to local transportation for games, airport pick up and drop off, morning skates or any other special events the officiating team is requested to attend.
- League Representatives The Host Organizing Committee must pay for all travel required for the participating team League Reps. This may include air travel or mileage depending where travel is required from.
 Mileage will be paid out at the current Member rate for all League Rep mileage claims. If the League Rep chooses to drive, the mileage claim will not exceed the most economical air fare to the Centennial Cup site.
- Other The Host Organizing Committee must provide and pay for travel for the Hockey Canada President or designate and the CJHL President or designate.

Fees & Per Diems

- Visiting Teams The Host Organizing Committee must pay each participating team \$1,500.00 per day as a meal allowance. This allowance will be distributed each day to the participating teams through their League Rep. Team per diems will be paid based on their travel day right up to and including their travel day home. The amount on the travel days will depend on the teams travel schedule. Any meals being paid for by the Host Organizing Committee directly will be deducted based on the following allowance per meal: Breakfast \$12, Lunch \$13, Dinner \$25, these are all per person based on the 30 person team contingent.
- *Officials* The Host Organizing Committee must pay the following fees to all on ice officials as well as the Referee in Chief.



- All game fees associated with two (2) referees and two (2) linesmen per game. Fees will be based on the host Member regular Junior A playoff fees and should be paid out no later than the end of each game.
- Off-duty officials will serve as goal judges and be paid for all host team, semi-final games and championship finals. All non-host team games in the round robin may use local volunteers.
- Daily meal per diem to be paid to all on ice officials and Referee in Chief based on \$70 a day (Breakfast \$20, Lunch \$20, & Dinner \$30) and should be paid out at the first officials meeting. These rates are subject to increase at the discretion of Hockey Canada.
- Any host arranged meals will be deducted from the overall per diem based on the current rate for that particular meal.
- League Representatives The Host Organizing Committee must pay the following fees to all participating team League Reps.
 - Daily meal per diem to be paid to all participating team League Reps based on \$70 a day (Breakfast \$20, Lunch \$20, & Dinner \$30.) This should be paid out at the first tournament directorate meeting. These rates are subject to increase at the discretion of Hockey Canada.
 - Any host arranged meals like the banquet will be deducted from the overall per diem based on the current rate for that particular meal.
- Other The Host Organizing Committee must provide and pay per diems at the above rate for the Hockey Canada President or designate and the CJHL President or designate.

Arena / Facility - The Host Organizing Committee must pay all arena-related expenses including but not limited to the following:

- Facility and ice costs The Host Organizing Committee must have exclusive use of the arena and main ice pad, two (2) days prior until one (1) day after the Centennial Cup. Exclusivity for the Centennial Cup commences two (2) days prior to the event dates and the day after the gold medal game. This should include installation of Hockey Canada textile ice logos and any ice preparation costs
- Score clock
- Video score clock
- Any facility electronic signage
- Signage, banner installation costs at the arena for Hockey Canada and local sponsor signage
- Any costs associated with providing a "clean building"
 - "Clean Building" refers to ensuring the facility is provided to the Host Organizing Committee with the ability to cover any existing signage, including but not limited to Ice, rinkboards, ice resurfacer (Zamboni) and any additional signage deemed to be "in camera" or in conflict with Hockey Canada's national sponsor exclusivities.
- Any required signage at any secondary facilities including production, installation and removal costs associated with the required signage which will be decided upon by Hockey Canada
- Any costs associated with ensuring the facility meets the necessary specifications for television broadcast. Lighting, power, internet, camera positions, broadcast positions and any other costs that come out of the TSN/RDS site visit to ensure the



- venue is able to accommodate the broadcast. Broadcast minimum specs can be found in **Appendix E**.
- Building staff any staff required to run a successful event with large crowds, including game operations staff
- Minor off-ice officials required to run games, including score keeper, goal judges, time keeper, penalty box attendants and bilingual PA announcer
- Security staff and costs
- Meeting space
- First aid Medical staff costs & space usage

Team Services - The Host Organizing Committee is required to provide the following team service elements at their own cost:

- Laundry service for teams to have their team laundry done after practices and games. This will include jerseys, socks, and player undergarments
- Equipment repair service on call for all teams in the case of an emergency
- Daily towel service for all teams following practices and games
- Industrial fans, dehumidifiers, and heaters where necessary to assist in drying of team equipment between games and practices
- Access to drinkable water in venue, large bottle water service recommended
- Snack station for each team prior to practices and games. Supply list may include yogurt, bagels, granola bars, and fruit
- Access to ice for Gatorade containers and for team training staff
- Provide a qualified physician on site for all practices and games. Provide an ambulance service on site for all games
- Provide a list of other qualified medical professionals that can be made available on call for the teams during the tournament. (Dentist, chiropractor, physio, massage, etc.)

Accreditation - The Host Organizing Committee shall pay the expenses incurred for providing an accreditation system which includes a registration package and identification card for the Participating Teams, Member Representative, officials, media, VIPs and other dignitaries approved through the protocol guidelines for the Championship. The final accreditation list shall be subject to the approval of the Steering Committee and shall be computerized for appropriate access during the Championship.

Administration, Marketing & Media - The Host Organizing Committee must pay for the costs associated with the following items and services.

- All marketing, advertising, promotion, public relations and related sponsor servicing expenses
- The production of opening ceremonies, ancillary events (fan zone, cabaret) and other in game ceremonies
- The Centennial Cup awards and protocol programs
- Various event administration expenses, including but not limited to staffing, furnished offices, meeting rooms, salaries, IT needs and utilities
- Media services and related expenses as referenced in Appendix F
- Insurance including content and event cancellation insurance
- Production of four (4) Host Organizing Committee rinkboards. Approximate costs are \$250.00 per board, with two (2) boards required for each position.



Tickets - The Host Organizing Committee must reserve and meet the following ticket requirements.

- Two-hundred (200) complimentary VIP Tickets will be provided to Hockey Canada for each game of the tournament. These tickets will be used for corporate partners and Hockey Canada volunteers.
- Two-hundred (200) regular tickets will be reserved by the Host Organizing
 Committee for each game for the participating teams. These tickets will be held up
 to 48 hours in advance of each round robin game for the competing teams to be
 able to purchase. The tickets held for the semi-final and final will be held up to 12
 hours in advance depending on game times. If the competing teams do not
 purchase the tickets, any unsold tickets will be returned to the host for sale.
- Twenty (20) complimentary VIP Tickets will be provided to the CJHL for each game
 of the tournament. These tickets will be used by the CJHL and/or its member
 leagues for VIPS, corporate partners and volunteers.
- Identify a suitable space for the player tribune.
- Hockey Canada holds the right to negotiate a split on ticket revenue with the Host Organizing Committee.
- A Hockey Canada support & service fee based on gross single and package pricing shall apply to all tickets distributed for the Championship. The fee will be determined when final ticket prices are established.

50/50 - The 50/50 is a Host Organizing Committee Expense should they choose to host draws.

Other - Hockey Canada will assist in coordinating a detailed visitation program, if possible to the next Centennial Cup. All bid groups should budget for travel, meals and accommodation associated with this trip to ensure the right people from the Host Organizing Committee are on site at the next available championship to learn from firsthand experience what it takes to execute a Centennial Cup.

The Host Organizing Committee must create and submit an event final report. This final report should be part of all initial planning stages as people in key roles will need to be aware of this commitment. All members of the Host Organizing Committee should be compiling information for this report upon being awarded the event. The final written report, in conjunction with the closing financial statement, are the final steps in hosting the Centennial Cup, fulfilling the contractual obligations of the committee.

Hockey Canada – Financial Obligations

Hosting Grant - Hockey Canada will provide a hosting grant in the amount of \$40,000.00 to the Host Organizing Committee based on the following payment schedule and Host Organizing Committee deliverables.

• \$20,000.00 (50%) will be paid by Hockey Canada following the Host Organizing Committee submission and Steering Committee approval of the event



- marketing plan, ticket sales plan, media plan, sponsorship plan, critical path and approved budget.
- The second \$20,000.00 (50%) will be held in trust by Hockey Canada until the Host Organizing Committee submits their detailed final report, including a closing financial statement with confirmation all creditors have been paid. The final report is due to Hockey Canada within 60 days of the event's conclusion.
- Hockey Canada reserves the right to conduct a financial audit of the event, following the submission of the closing financial statement. This audit would be paid for by Hockey Canada. The final installment of the hosting grant would be paid following the audit proceedings if this step is chosen by Hockey Canada, and could be reduced or withheld if the audit reveals outstanding creditors.

Hockey Canada Staff Costs - Hockey Canada is responsible for all travel, meal and accommodation costs for all Hockey Canada staff including any National Supervisors. This includes any costs incurred by Hockey Canada for site visits and planning meetings in the host community. As noted on page 12, the cost associated with the Hockey Canada President or designate is the event responsibility and does not fall under the Hockey Canada staff costs.

TSN/RDS Broadcast - Hockey Canada will cover all the production costs associated with the national television broadcast of the Championship final by TSN/RDS.

Merchandise - Hockey Canada holds the merchandise and vendor rights for the Centennial Cup, and will provide the Host Organizing Committee with up to 20% of the net sales on regularly priced items sold at the Centennial Cup, as part of the final settlement.

Awards - Hockey Canada will provide and pay for the following awards for the Centennial Cup.

- Two (2) Player of the Game awards for each game. The Host Organizing Committee may add a local item to augment this gift.
- The following trophies and awards to be presented at the Awards Banquet:
 - Roland Mercier Trophy Most Outstanding Player
 - o Tubby Schmaltz Trophy Most Sportsmanlike Player
 - Top Defenseman Trophy
 - Top Goaltender Trophy
 - Top Forward Trophy
 - Top Scorer Trophy
 - CJHL Player of the Year Trophy
- The Centennial Cup trophy to be awarded to the winning team following the completion of the Championship game.

National Partner Support - Hockey Canada will support the Centennial Cup with products from various national sponsors. This product allotment will be finalized by your event manager four to six months out from the event. In the past this has included Gatorade for all teams, Pepsi and water for volunteers, snacks for teams, TELUS phones and service, GM vehicles for local transportation support, Esso gas cards, and Nike player gifting (subject to change based on Hockey Canada sponsorship agreements).



Host Member Obligations

The Host Member's obligation is to support the delivery of the Centennial Cup. This can be through, but not limited to, a financial grant, marketing support staff, gifting or development initiatives.

□ Operational Plan

Please note certain elements below may be contained in the "Host Organizing Committee – Financial Obligations" section of these Guidelines but are also included here to ensure they are in place operationally.

Marketing/ Sponsorship/ Ticket Sales/ Grants

The Host Organizing Committee must generate substantial support from a variety of sources to ensure the financial success of the Centennial Cup. More specifically the bid documents should include an outline on the degree of support the Host Organizing Committee anticipates receiving from a variety of sources detailed below.

- Sponsorship sales plan and package's highlighting plans to secure local sponsorship for the Centennial Cup. This package will require approval from the Steering Committee.
 The package must also respect the Hockey Canada sponsor exclusivity guidelines which can be found in Appendix C
- Hockey Canada's premier partners (currently Nike, Esso, TELUS, Tim Hortons and TSN/RDS) are the presenting sponsors of the Centennial Cup. Their logos will need to be recognized in all advertising and marketing materials
- All local event sponsors must be non-conflicting and comply with the Hockey Canada sponsor guidelines
- The sponsorship plan should highlight all potential prospects as well as what levels they may fit into the sales plan. Other expected contributions such as in-kind donations, contra agreements and service donations should be included in the bid presentation
- Contra and in-kind agreements should focus on offsetting costs and expected expenses such as hotel rates, transportation services, facility subsidies, media partnerships, signage, printing, etc.
- Marketing plan to highlight all relevant activities the Host Organizing Committee is looking to engage in from start to finish. This plan should include how print, radio, television, signage and web and social media will be tied into the promotional plan. It should also incorporate the sponsorship plan and ticket sales plan
- A media plan to provide direction on what local media partners will be targeted, what they will provide in terms of ads or recognition and how this will be utilized in the overall marketing strategy
- A ticket sales plan to outline the strategy for pricing, service fees, packaging, distribution plan, timelines associated with different steps of the plan, as well as targets and benchmarks that will be tracked throughout
- The Host Organizing Committee must include detailed information on any grants or support funds noted in their bid documents. Provincial or municipal funding that is confirmed should be included, any potential grants should be noted and detail on the success of past groups in attaining any grants should be referred to in the bid documents

Hockey Canada will support the Host Organizing Committee's marketing plan with a variety of promotional materials and advertising support to assist with the branding of the event. Such



additional materials may include graphics, banners, posters, rink boards, and web creative as deemed necessary by Hockey Canada in cooperation with the Host Organizing Committee.

Championship Logo - Hockey Canada will design the official logo for the Centennial Cup. This will be the only logo utilized for the Centennial Cup. Any usage of this logo along with the Hockey Canada and Premier Sponsor logos will require approval from Hockey Canada in advance of usage.

Web & Social Media - Hockey Canada will be the sole entity entitled to establish an on-line presence associated with the Championship including, without limitation through social media accounts, apps, and websites, and shall control the content shared. For greater certainty, the Host Organizing Committee will refrain from creating any accounts, apps or websites associated with the Championship. The website referenced as HockeyCanada.ca/CentennialCup shall be the only official site for the Championship and shall remain the sole property of Hockey Canada.

Ticketing — A ticketing system (agent) can be made available to the Host Organizing Committee through Hockey Canada and its partnership with Ticketmaster. All the necessary equipment to set up an onsite ticketing office in the host venue would be provided through Hockey Canada at no cost to the Host Organizing Committee (unless hired ticket box office staff is needed) and will be the only ticketing system associated with the Centennial Cup.

If the Host Organizing Committee wishes to use any other ticketing system (agent), please indicate system (agent) in bid presentation and include all fees associated with its operation.

A Hockey Canada support & service fee based on gross single and package pricing shall apply to all tickets distributed for the Championship. The fee will be determined when final ticket prices are established.

Arena Facilities

Outlined below are all the key elements that need to be considered as part of the arena agreements and details provided in the bid documents.

- Facility needs to be available on an exclusive basis for a period of two (2) days prior to the event and one (1) day following. For the Centennial Cup facility exclusivity commences two (2) days prior to the event dates and the day after the gold medal game.
- Venue schematic and proposed allocation of use overview.
- The arena must be able to be provided as a "Clean Building" that is the event must be
 permitted to cover all existing advertising on the rink boards, bench boards, penalty box,
 in ice, ice resurfacer, video boards, power ring, and any additional advertising in camera
 view determined by Hockey Canada to be in conflict with its sponsors. Any damage to
 any current signage not removed in advance is not the responsibility of Hockey Canada
 or the Host Organizing Committee.
- All facilities should be free of displays that compete with any of the Hockey Canada sponsors or the local event sponsors. These areas include main concourse, main entry and exit areas or the box office concourse area.
- Bid documents should include a list of all current facility/building sponsors. If exposure
 is requested to remain in place for any current sponsor it should be documented as a
 request in the bid documents.



- Arena must meet minimum standards for television and radio broadcast facilities as detailed in Appendix E.
- Media press box facilities capable of hosting a minimum of 20 media.
- Acceptable television camera positions and arena lighting for a live broadcast (min. 100 foot candle rating). Parking in the building or immediately adjacent will also need to be available for the broadcast truck.
- Acceptable space for media results and workroom.
- Acceptable space for VIP hospitality, room needs to accommodate a minimum of 150 people.
- Daily practice ice for teams and officials, while maintaining the highest quality ice for games each day.
- Exclusive dedicated dressing rooms with showers for all five (5) participating teams and all 11 game officials. Rooms need to be large enough to accommodate 22 players and allow good ventilation for drying equipment between games and practices.
- Pouring Rights for Hockey Canada's beer supplier Molson Coors Brewing Company (subject to change based on Hockey Canada sponsorship agreements).
- Exclusive and free rights to the sale of merchandise.
- Exclusive and free rights to distribute promotional items or fan premiums in venue.
- Right for Hockey Canada and local event sponsors (at no expense) to have product displays in the lobby or concourse areas.

All facility and arena contracts entered into by the Host Organizing Committee fulfilling the obligations of these guidelines will be subject to prior approval of the Steering Committee. A copy of the proposed agreement must be included with the bid documents.

Hotel Accommodations

The Host Organizing Committee will be responsible to meet the following hotel requirements at the host site:

- A minimum of 180 hotel rooms should be available to house participating teams, officials, VIPs, media, TSN/RDS and Hockey Canada staff.
- Dedicated team meeting rooms to be provided for the participating teams. Teams are responsible to provide and pay for any audio-visual needs.
- All final hotel room designations and plans must meet Hockey Canada approval.
- Preferred rates should be negotiated for all out of town guests and dignitaries.
- Recommended that all participating teams be put on their own floor with a maximum of three teams staying at any one hotel.
- Upgraded accommodation should be held and made available to any special dignitaries travelling to the event.

Transportation

The Host Organizing Committee will be responsible to provide the following transportation services:

- Dedicated individual coach transportation for each of the participating teams, including transfers from the designated airport that can accommodate team travel with equipment on arrival and departure.
- A minimum of a 56 seat coach with storage compartments should be considered for airport pick up and drop off. If not available, an equipment cube van will be required.



- If a team decides to travel on their own bus, that cost must be pre-approved by the Host Organizing Committee. This cost will not be greater than the quoted cost of the Host Organizing Committee's contracted transportation carrier.
- Local shuttle service for game officials, League Reps, media and VIPs should be provided on a daily basis to and from practices, games and other event related functions.
- Have an on call emergency transportation service available to teams and tournament officials.
- Provide appropriate complimentary parking for teams, VIPs, officials, League Reps, Hockey Canada staff and tournament officials.

Media Services

The Host Organizing Committee will be directly responsible for the servicing of all media working on the Centennial Cup To accommodate this at a professional level, the following equipment and services will be necessary.

- Media work and results room must be provided at the main arena and available for all games and practices. This room should be equipped with the list of items found in Appendix F.
- There will need to be a minimum of one with a possibility of two media mix zone areas at ice level. This area will be used as the only interview area for post-practice and postgame media requests as media will not have any access to the dressing room area or player benches.
- The mix zone should be in close proximity to the dressing rooms and should have the ability to be roped off or curtained off from the general public.
- Any lighting or audio requirements for this area will be the responsibility of the Host Organizing Committee.
- Hockey Canada will have final approval on all press releases or press conferences aligned with the Centennial Cup.
- The Host Organizing Committee should assign a Media Chair to work directly with Hockey Canada staff. The Media Chair will need a minimum of three (3) volunteers per game to assist in this area. One of these volunteers must be bilingual to assist with servicing any francophone media covering the event.
- The Host Organizing Committee should prepare a list of local media contacts well in advance of the tournament to ensure this group is well aware of all events surrounding the Centennial Cup.
- Hockey Canada will provide the official event photographer for the Centennial Cup. This
 photographer retains all rights with respect to retail sales of Centennial Cupphotos.
 Hockey Canada retains the rights to all the images from the Centennial Cupand will
 ensure the Host Organizing Committee has any event related images they require for
 reporting or legacy purposes at no cost.

Photography

The official photographer will require full access to the venue including cat walks to install strobe lights for the event. Hockey Canada must approve any other photo credentials requested for the Centennial Cup. All approved photographers will have to sign a legal waiver prior to receiving access to the venue.



Event Statistics

- An electronic statistics/results system will be provided by Hockey Canada.
- The Host Organizing Committee will be required to provide dedicated volunteers to enter the real time stats.
- The Host Organizing Committee will also be required to have the necessary laptops, dedicated internet line or dedicated wireless access, printer and photocopiers to operate this system and provide timely results.
- Hockey Canada will provide on-site staff support during the event to assist the media servicing team with all elements during the event.

Webcasting

Hockey Canada currently plans on webcasting all games of the Centennial Cup. The Host Organizing Committee must ensure that there is a high-speed dedicated internet line and suitable broadcast space at centre ice for three (3) broadcasters, and a minimum one (1) cameraman.

Accreditation & Security

The Host Organizing Committee must provide the following in order to meet expected standards for security and accreditation.

- A final accreditation list entered into the accreditation template provided by Hockey Canada shall be computerized and will need to be approved by the Host Organizing Committee and Hockey Canada prior to the event.
- A colour coded system must be implemented to control access and to secure certain areas in the arena. This plan will be built in partnership with the accreditation team and the security team.
- The dressing room areas should be limited to players and officials exclusively where possible.
- Medical personnel must have access to all areas without delay.
- A risk management plan and emergency action plan will be laid out through the security team.

Team Services

The Host Organizing Committee is responsible for the coordination of all aspects of team services. In order to assist with ensuring the teams are given a first class experience consistent with a National Championship it is recommended that each team be assigned Team Hosts. These Team Hosts will be on call 24 hours a day to ensure their teams have everything they may require during the event. The Host Organizing Committee should ensure they have bilingual volunteers for these roles to service teams from French speaking areas of Canada.

Every team is to be treated equally by the Host Organizing Committee. This includes the officiating team who; should be treated with all the same professionalism that is provided to the hockey teams.

Community Events

Any plans surrounding additional special events should be outlined in general terms in the bid documents. It is encouraged to take this event beyond the rink into the community, but this cannot be at a distraction to the actual event itself.

All additional events outside of the tournament games and banquet will require prior approval from the Steering Committee.



Bilingual Services

The official languages of the Centennial Cup are English and French. Therefore, the guidelines listed below are requirements of the Host Organizing Committee. Hockey Canada will provide guidance and translation services for all printed, public facing materials and scripts.

- The Host Organizing Committee will ensure all promotion materials and information intended for the general public prior to, during and after the Centennial Cup shall be made available in both official languages.
- The Host Organizing Committee and volunteer group will enlist a sufficient number of bilingual people to fill specific roles where bilingual requirements must be met.
- Event related directional signage with venues, hotels, arenas, must be bilingual.
- Written materials for the teams and visitors must be available in both official languages.
- A component of the opening ceremonies, closing ceremonies and all games must be bilingual. All ceremonies will require approval from Hockey Canada in advance to ensure compliance with this requirement.

Medical Facilities & Emergency Services

Include in the bid documents a plan for dealing with all medical matters according to the areas listed below:

- Outline services available at local hospitals, clinics and other medical services including dentists, physiotherapy, massage, and chiropractor.
- Outline the emergency medical services that will be available at all games and practices.
- Detail overall event medical plan and staffing plan for practices and games in accordance with the Minimum Medical Standards outlined in Appendix D

Insurance

Hockey Canada will supply a liability insurance certificate prior to the start of the event upon request of the Host Organizing Committee.

The Host Organizing Committee must secure event cancellation insurance in the event that the Centennial Cup or any other ancillary events must be cancelled for seen or unforeseen reasons. The Host Organizing Committee is also responsible for obtaining content insurance for all Centennial Cup related supplies, awards, materials, and equipment shipped in advance and stored on site.

Human Resources & Volunteer Services

To stage an event of this magnitude, the Host Organizing Committee will be required to recruit, train, support, and direct the efforts of hundreds of community volunteers. In consideration of this critical group, the bid documents must include:

- Volunteer program and plan for training, coordination, screening, recruitment and recognition.
- The volunteer screening procedure is subject to prior approval of the Steering Committee. All volunteers and committee members are to undergo a criminal record/background check in partnership with your local police services.
- The event will work collaboratively with Hockey Canada's volunteer program. This includes services and support that includes but is not limited to the following areas:



- Complimentary training and access to an online volunteer registration and management platform that includes scheduling, reporting and communication tools
- o Delivery of general and role specific training
- Volunteer handbook
- Certificates of Recognition

The Host Organizing Committee shall use volunteer and workforce management software for the Championship, which will be provided by Hockey Canada. This platform will be a web-based program that is provided as a service to the Championship and shall provide a platform for registration, volunteer committee structure, schedule and shift assignments, workforce communication tools and reporting.

Tournament Schedules

Hockey Canada in cooperation with the Host Organizing Committee and Steering Committee will set and approve the official Centennial Cup. game schedule. A sample schedule can be found in **Appendix B**.

The Centennial Cup practice schedule will be set following the official game schedule being finalized. All teams will be provided practice times throughout the tournament and upon arrival at the host site.

Site Selection Overview

Please attach this overview as the first page of your bid document. The bid document can be used to supplement the information provided below. Please use the bid guidelines checklist on page 28 to ensure a complete bid is submitted.

1. Arena / Facilities

Main Arena: Please attach floor plan / schematic

- **a.** Name:
- **b.** Address:
- **c.** Capacity: Seating: # of Suites:
- **d.** Number of Dressing Rooms: Avg. Square Footage:

Square Footage of Smallest Dressing Room:

- e. Number of Coaches Rooms Available:
- **f.** Number of Meeting Rooms: Average square footage:
- **g.** Number of Additional Storage Areas: Average square footage:
- **h.** Square Footage of Officials Room:
- i. Medical Room (Y/N):
- j. VIP Room (Y/N):
- **k.** Press Box (Y/N):

If yes, square footage: Number of Seats:

- **I.** Volunteer Room (Y/N):
- m. Dedicated Merchandise Space (Y/N):
- n. Dedicated Box Office (Y/N):
- **o.** Internet Service Provider:

Available Hardline Connection – TSN/RDS/Webcast (Y/N):

Secondary: Please attach floor plan / schematic – if applicable

- a. Name:
- **b.** Address:
- **c.** Capacity: Seating: Standing: # of Suites:
- **d.** Number of Dressing Rooms: Avg. Square Footage:

Square Footage of Smallest Dressing Room:

- e. Number of Coaches Rooms Available:
- **f.** Number of Meeting Rooms: Average square footage:
- g. Number of Additional Storage Areas: Average square footage:
- **h.** Square Footage of Officials Room:
- i. Medical Room (Y/N):
- j. VIP Room (Y/N):
- **k.** Press Box (Y/N):

If yes, square footage: Number of Seats:

- **I.** Volunteer Room (Y/N):
- **m.** Dedicated Merchandise Space (Y/N):
- **n.** Dedicated Box Office (Y/N):
- **o.** Internet Service Provider:

Available Hardline Connection – TSN/RDS/Webcast (Y/N):



a.	Name of Arena:		
b.	Name of Arena:		
c.	Name of Arena:		
d.	Name of Arena:		
2 11	atal / Assamma dation		
2. H	otel / Accommodation		
a.	Are you able to provide a minimum 180 qu	iality rooms in r	easonable provimity to the
u.	main arena (and secondary arena –if appli	•	-
	(Y/N):	,	
	If no, please explain:		
b.	Hotel Provider #1		
	Name:		Room Rate:
	Reserved for (teams, Hockey Canada, official	•	
	Number of Rooms Available:	# of Singles:	# of Doubles:
	Number of Meeting / Meal Rooms Available	e:	
	Distance to Main Arena:		
	Distance to Secondary Arena (if applicable)	:	
c.	Hotel Provider #2		
	Name:		Room Rate:
	Reserved for (teams, Hockey Canada, official	· ·	
	Number of Rooms Available:	# of Singles:	# of Doubles:
	Number of Meeting / Meal Rooms Available	e:	
	Distance to Main Arena:		
	Distance to Secondary Arena (if applicable)	:	
d.	Hotel Provider #3 – if applicable		
	Name:		Room Rate:
	Reserved for (teams, Hockey Canada, official		
	Number of Rooms Available:	# of Singles:	# of Doubles:
	Number of Meeting / Meal Rooms Available	e:	
	Distance to Main Arena:		
	Distance to Secondary Arena (if applicable)	:	
e.	Hotel Provider #4 – if applicable		
	Name:		Room Rate:
	Reserved for (teams, Hockey Canada, officia	•	W 60 11
	Number of Rooms Available:	# of Singles:	# of Doubles:
	Number of Meeting / Meal Rooms Available	e: 	
	Distance to Main Arena:		
	Distance to Secondary Arena (if applicable)	:	

Exhibition Game(s) – if applicable

3. Meal Provisions

a. Are team meals being provided at the hotel(s)? (Y/N): If no, please identify the meal providers:

4. Transportation

- a. Do you have dedicated transportation for each team (Y/N): If no, please explain
- b. Do you have volunteers available to shuttle* officials, VIP's and staff when required? (Y/N):

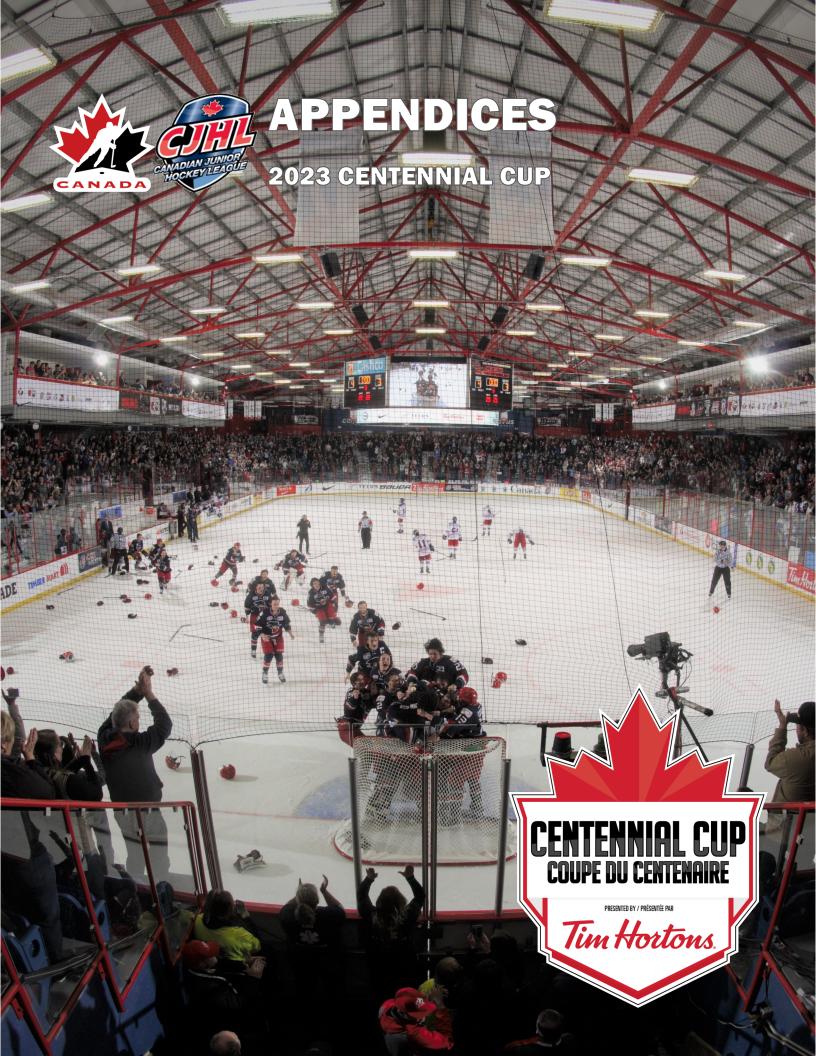
If no, please explain:

*Hockey Canada will provide a limited number of Chevrolet vehicles for this event (subject to change based on Hockey Canada sponsorship agreements).

Centennial Cup Bid Guidelines Checklist

The following items are required for any bid to be considered by the Site Selection Committee. Omission of any one of these items will result in an incomplete bid.

Mandate of Host Committee – what is your goal in hosting the Championship
Site selection overview – include as the first page of your bid submission
Involve Member and League from day one of bidding process
Highlight your relationship and partnership with Minor Hockey
Facility agreement – include a copy of the potential facility agreement showing the
facility is available and what type of business agreement your potential host group
would be entering into with the facility, this should also outline how many seats are
available to sell, seats, standing room, suites, etc.
Hotel agreement – include a copy of the potential hotel agreement(s)
List of current facility sponsors
List of current host team sponsors
Host team attendance figures over last three (3) years
Win/loss record of host team over last three (3) years
Arena diagram – with room measurements documented as well as how your group
plans to use the various rooms
Host Committee Organizational Chart – who are your key members and what are their
roles
Ticket sales plan – highlighting timelines, prices, success indicators and overall sales
strategy, where and when packages and single tickets will be sold and what background
do you have to support this strategy
Sponsorship plan – timelines, prospects, proposed sales package, pricing structure,
goals, and plans to work with Hockey Canada exclusivities and partners
Legacy plan – detailed plan for all potential profits of the event
Deficit plan – detailed plan for all potential deficits from the event
Media plan and promotional strategy – including potential partners and timelines, who
is on board and how will they be supporting
Advertising plan – including potential partners and budget and how any advertising will
be used to meet your goals
Overall marketing plan highlighting how your ticket sales, sponsorship, media and
advertising plan are integrated to help you achieve your goals
Detailed budget – outlining full budget based on your event projections and detail on
how your projected budget is going to be met
, , , , , , , , , , , , , , , , , , , ,
even budget. Worst case scenario
Logistics plan – detailed plan on how teams, officials, VIP's, Member Reps will be looked
after from arrival to departure i.e. accommodation, meals, transportation plan and
ability to handle all teams and delegates, dressing rooms
Athlete experience – what are you going to do as a committee to give the athletes the
best experience possible
Facility – does arena meet minimum standards as outlined in the bid guidelines for the
Centennial Cup, if not how do you plan to meet these?
Complete the contact sheet outlining who the main contact(s) will be for the Host
Organizing Committee.



Appendix A – Budget Reference

Ideal Breakeven

REVENUE

Tickets

Sponsorship

Government Funding

Hockey Canada Grant

Fundraising

Ancillary Events

Concessions

50/50

Volunteer program

Other

TOTAL

EXPENSE

Air travel

Ground transportation

Per Diems

Accommodations

Facility rentals

Official's cost (fees)

Member Reps

Operations

Legal & Insurance

Profit Sharing/Teams

Protocol

Special events

Volunteer services

Laundry & towel service

Administration

Advertising

Promotional materials

Sponsor servicing

Media/Communications

Bid costs

Event site visit

Other

TOTAL

ESTIMATED PROFIT

Appendix B - Sample Schedule

TEAMS/ÉQUIPES
CEN – Central/Centrale
EST – East/Est
HST – Host/Hôte
PAC – Pacific / Pacifique
WST – West / Ouest

# N°	Time Heure	Round Ronde	Teams Équipes	Arena Aréna	Location Lieu
Saturo	lay/ Samedi				
1	14:00	Preliminary / Préliminaire	EST – WST		
2	19:00	Preliminary / Préliminaire	CEN – HST		
Sunda	y/ Dimanch	e			
3	14:00	Preliminary / Préliminaire	PAC – CEN		
4	19:00	Preliminary / Préliminaire	HST – WST		
Mond	ay/ Lundi				
5	19:00	Preliminary / Préliminaire	PAC – EST		
Tuesd	ay/ Mardi				
6	14:00	Preliminary / Préliminaire	WST – CEN		
7	19:00	Preliminary / Préliminaire	EST – HST		
Wedn	esday/ Mero	credi			
8	19:00	Preliminary / Préliminaire	WST – PAC		
Thurse	day/ Jeudi				
9	14:00	Preliminary / Préliminaire	CEN – EST		
10	19:00	Preliminary / Préliminaire	HST – PAC		
Friday	/ Vendredi				
		OF	F DAY / CONGÉ		
Saturo	lay/ Samedi				
11	14:00	Semifinal / Demi-finale	TBD / à déterminer		
12	19:00	Semifinal / Demi-finale	TBD / à déterminer		
Sunda	y/ Dimanch	e			
13	17:00	Championship / Championnat	W11 – W12 / G11 – G12		

^{*} FIRST PLACE TEAM AFTER ROUND ROBIN CHOOSES WHICH SEMIFINAL IT WILL PLAY IN *
*L'ÉQUIPE AU PREMIER RANG APRÈS LA RONDE PRÉLIMINAIRE CHOISIT À QUELLE DEMI-FINALE ELLE
PARTICIPERA*



^{*} may not reflect actual event schedule

Appendix C – Hockey Canada Partners

PREMIER SPONSOR PROMOTIONAL BENEFITS

Exclusive co-presenters of all Hockey Canada National Championships Exclusive presenters of national television broadcasts produced by Hockey Canada. Exclusive right to use Hockey Canada trademarks in the product category. Inclusion in all Hockey Canada National event promotional activities.

EXCLUSIVITY APPLICABLE TO ALL HOCKEY CANADA EVENTS AND FACILITIES

Category exclusivity guidelines apply to rink boards, ice resurfacer, signage (in camera view), inice logos, power ring, print material (including posters, newspaper advertising, event programmes, line-up inserts, news releases and letterhead), print media partners, radio and television advertising and broadcasts, Event web site and social media channels. Exclusivity guidelines do not apply to permanent venue signage, i.e. back-lit arena signage (outside of camera view), fixed wall signage, and score clock, subject to Hockey Canada approval.

LIST OF ALL CURRENT PREMIER MARKETING PARTNERS, INTERNATIONAL, NATIONAL MARKETING PARTNERS & OFFICIAL SUPPLIERS as of January 1, 2020

Premier Marketing Partners

Sponsor	Level of Partnership	Areas of Exclusivity	Event Exclusivity	Examples of Conflicting Brands
Nike Canada	Premier	Hockey Canada Team jersey, on-ice and on- bench apparel, performance apparel, athletic shoes, performance sun glasses	Yes	CCM, Reebok, New Balance, Saucony, Under Armour
Esso	Premier	Gas, lubricants, car wash, c-store at gas bars	Yes	Petro Canada, Shell
TELUS	Premier	wire-line services, local access, long distance, Internet Services, Voice and Data equipment and networking services. Audio and Video Collaboration Solutions, Wireless (mobility) services for both mobile and fixed voice and data services, voice and data equipment and data networking services, Wi-Fi, webcasting, television delivery system and products (when and where available) whether the television services are delivered through the internet, broadcast, IPTV or satellite, but not relating to any broadcast rights, in	Yes	Bell, Rogers, Aliant, Sasktel

		addition to the products and services mentioned in the previous sentence, TELUS shall have the first right of refusal to provide TELUS branded and TELUS enabled networking mobile and web based applications		
Tim Hortons	Premier	Coffee (in-store and retail), baked goods, breakfast	Yes	Second Cup, Starbuck's, Timothy's, Maxwell House, Folger's
TSN/RDS	Official Broadcaster	Broadcasting, TV, webstreaming and Radio	Yes	The Score, Sportsnet

International Marketing Partners

Sponsor	Level of Partnership	Areas of Exclusivity	Event Exclusivity	Examples of Conflicting Brands
Air Canada	International	Airline, Airline Loyalty Program	Yes	WestJet, Porter
Bauer	International	Skates, Gloves, Helmets, Neck and Facial protection, Sticks	Yes	CCM, Reebok, Easton, Warrior, Sherwood
BDO	International	Accounting and Assurance, Bookkeeping/payroll/CFO Services, Corporate and Personal Tax, Business Transition Services, Aboriginal Consulting Services, Microsoft System/Microsoft Dynamics Implementers and resellers, Commercial Insurance Loss Accounting, Bankruptcy and Debt Services, Human Capital Consulting, Immigration Services, Investigative and Forensic Accounting, Litigation Support as it relates to assurance, Accounting and Tax Services, Personal Injury Loss Accounting, Procurement Services, Risk Advisory, Government Incentives and SR&ED Services, Strategy and Operations Consulting, Transaction Advisory Services, Transformation and Change Consulting, Valuations	Yes	Core Business: Collins Barrow, Deloitte, Ernst & Young, FreshBooks, Grant Thornton, H&R Block, Intuit (Quickbooks), KPMG, MNP, PwC, Raymond Chabot, Richter Bankruptcy and Debt Services: 4Pillars, A. Farber, Hoyes Michalos IT Management Services: Accenture, Bay Consulting Group, CGI, IBM Consulting, Fujitsu (DMR in Quebec), RCGT, Sierra Systems Procurement Services: Elevate Consulting, Gartner, Knowles, P1, Raymond Chabot, RFP Solutions, P1, Samson & Associates Microsoft System/Microsoft Dynamics Implementers and resellers: Accenture, Avanade, Hitachi
BFL	International	Insurance Broker		Marsh & McLennan Companies, Aon, HUB International Limited, Arthur J.

				Gallagher & Co., Willis Towers Watson, Jardine Lloyd Thompson Group, Lussier Dale Parizeau
Canadian Tire, Sport Chek, Sports Expert, National Sports, Hockey Experts, Pro Hockey Life	International	Sporting Goods Retailer	Yes	Source For Sports. Jersey City, Lululemon, Sail, Target, HBC, Wal-Mart
General Motors (Chevrolet)	International	Vehicles (new and used)	Yes	Chrysler, Ford, Honda
Hankook	International	Tire Manufacturer	Yes	Goodyear, Michelin
The KEG	International	Steakhouse & Bar	Yes	Ruth Chris, CHOP
Molson	International	Brewery (beer and malt- based beverages and cider)	Yes	Labatt, Sleeman, Big Rock
OK Tire	International	Auto service and Tire retailer	Yes	KAL Tire, Mr. Lube (right to pass through to Bridgestone for promo purposes, not in venue)
Pepsi/Frito Lay/Gatorade	International	Snack foods (multiple categories), non-alcoholic beverages (excluding milk), isotonic beverages	Yes	Coke, Powerade, Humpty Dumpty, Old Dutch, PowerBar, Milk products as promoted as a recovery drink
Scotiabank	International	Banking and Financial Services	Yes	TD Bank, Royal Bank
Swiss Chalet	International	Full-Service Restaurant	Yes	Moxies, Joeys
Timber Mart	International	Home Improvement	Yes	Home Depot, Rona, Home Hardware

National Marketing Partners

Sponsor	Level of Partnership	Areas of Exclusivity	Event Exclusivity	Examples of Conflicting Brands
EA SPORTS	National	Video Game	National Team and Hockey Canada events. First Rights IIHF	Ubisoft, Activision
Hershey Canada	National	Chocolate and Peanut Butter Cup	Women's World Championship (2020) & World Juniors (2021), National Team & Hockey Canada Rights	Mars, Nestle
McCormicks	National	Condiments (Mustard, Ketchup)	National Team. First Rights IIHF & National Events	Heinz
Sobeys	Modified International	Grocery Retailer		Loblaws, T&T, Provigo, Zehr's

Sofina / Janes	National	Breaded and Battered chicken and Seafood	National Team and Hockey Canada events. First Rights IIHF	Pinty's
TeamSnap	National	Team Management Solution	National Team and Hockey Canada events. First Rights IIHF	Workfront, Mavenlink
Tempur-Sealy	National	Mattress	Women's World Championship & Para Hockey Team Rights	Casper, Endy

Official Suppliers/Retailer

Sponsor	Level of Partnership	Areas of Exclusivity	Event Exclusivity	Examples of Conflicting Brands
Guspro/Blademaster	Official Supplier	Skate sharpening equipment, skate repair accessories, glove and boot dryers, boot ovens	First right of refusal	ProSkate
Interac	Business Supporter	Intranet services	N/A	
Konica Minolta	Business Supporter	Office Equipment	First right of refusal	Ricoh, IBM
NormaTec	Official Supplier	Compression Equipment	N/A	
Predator Ridge	Business Supporter	Golf Resort	N/A	
Pro Floorball	Official Supplier	Floorball sticks	N/A	N/A
Renfrew	Official Supplier	Hockey Tape	N/A	
ServiceMaster	Official Supplier	Office Cleaning Services	First right of refusal	

^{*}Please note that Hockey Canada partners and exclusivities are subject to change once the event / championship is awarded and there is a signed hosting agreement in place. A Hockey Canada staff member will share an updated list of Hockey Canada partners and exclusivities once the hosting agreement is finalized and will advise of any additional changes as they happen.

PROSPECTS BY CATEGORIES

Categories of sponsorship that do not conflict with Hockey Canada that you should consider when building your sponsorship plan. Local host organizing committees are encouraged to sign non-exclusive agreements with local non-conflicting partners in the event that Hockey Canada signs a new partner during the season. The non-exclusive agreement will protect both Hockey Canada's partner and your local partner.

Categories	Examples	
City/Provincial Transit		
Construction	PCL	
Consumer Electronics	Samsung, Sony, LG	
Drug Store Retail	Shopper's, Rexall	
Electronic Retail	Best Buy	
Energy (Electrical Power)	Local or provincial supplier	
Engineering Firms	Worley Parsons	
Event Rentals	Pipe and Drape, Staging	
Fitness Clubs& Spas	World Health, Curves	
Furniture Retail	Brick, Leon's, La-Z-Boy	
Grocery Retail	Prefer to start with Sobey's & Safeway, Loblaws,	
,	Metro	
Heavy Duty Equipment (Construction/Farm)	John Deere, H.I. Case	
Home builders (Local)		
Jeweler Peoples, Ben Moss		
Land Development	Carma	
Law Firms	Norton Rose	
Local Crown Corps	BC Ferries, Ontario Northland	
Local Dentistry		
Local Utility/Power Company		
Mining	Potash, Precious metals	
Natural Gas	Local or regional supplier	
Office Equipment	Canon, Ricoh	
Office Supplies Retail	Staples, Grand & Toy	
Print Media	Magazine, Newspaper	
Quick Service Restaurant (QSR) A&W, Subway, Burger King		
Rail – Freight	CP, CN	
Rail – passenger	VIA	
Real Estate (Home)	Remax, Century 21	
Recreational Vehicles & Dealers (Ground & Water)	Yamaha, Sylvan, Starcraft (not Honda or Suzuki as	
recordational vertices a beaters (croama a water)	they also make cars/conflict with Chevrolet)	
Recruiting	Armed Forces, RCMP, Local Police & Fire	
Security	ADT, Loomis	
Spirits (alcohol)	Smirnoff	
Tools	Stanley, Black & Decker	
Travel	Flight Centre, Expedia	
Uniforms	Cintas	
Waste Management	WM Canada	
	I VVIVI Canada	
Web Hosting Windows & Doors	Web.com, GoDaddy.com JELD-WEN, Dominion Doors and Windows	

Appendix D – Minimum Medical Standards

All National Events will have the following services available during all team games and practices for Players, Coaches, Officials and Trainers:

- 1. An onsite physician for all games and, at minimum, an athletic therapist for practices, preferably one with experience dealing with concussions and sport injuries.
- 2. Local Emergency Services (Ambulance Services) onsite for all team games and, *if possible*, practices.
- 3. Physio therapy, chiropractic and massage therapy services to all teams on an on-call basis for the duration of the event with consideration for last minute bookings.
- 4. An on-call emergency dentist who can be accessed by players if required.

Appendix E – Minimum Television & Radio Broadcast Facility Requirements

Below is an outline of standard television and radio broadcast requirements. The host television broadcaster will conduct a detailed site survey of each venue to determine camera, press box and host locations. Please note depending on the venue, possible seat kills to accommodate television camera and cabling access may be necessary.

If all arena venues do not meet the following requirements, the cost to upgrade the facilities will be the sole responsibility of the Host Organizing Committee.

1. LIGHTING

Between 100 and 150 foot candles;.

• Flat lighting - one color temperature.

2. POWER

- 200 amp / 208 volts / 3 PH (3 phase) 400 amp is ideal.
- Power source should be within 150 feet of the mobile parking position.
- Adequate house power in both the press box and the designated studio area.
- House power should be 30 amps / 110 volts.

3. CABLE ACCESS

- Easy cable access into the building, i.e. through cable hatch or door left open.
- Cable access same side as mobile parking or easy access to press box side.

4. PRESS BOX

- Minimum size for press box is to host a maximum of 20 media in main venue.
- In addition, press box should be able to accommodate a minimum of three (3) sets of commentators (i.e. isolated broadcast booths) for radio and TV.
- Adequate distance from near boards to cameras 1 and 2, i.e. at least 24 feet from the near boards to the main play-by-play and tight follow positions, otherwise a camera position (scaffold or platform) would have to be built which may result in several seat cancellations.
- Arena should have both a penalty and shot clock viewable from press box.

5. CAMERA POSITIONS

- Cameras 1 and 2 tight follow and play-by-play should be placed in the press box (if press box cannot accommodate the two cameras, this could result in seat cancellations at the back row of seating on a platform on either the lower level or, where applicable, the upper level seating).
- There is the possibility of a third camera (iso) positioned next to cameras 1 and 2 in the press box or higher position.
- Camera 3 high end zone/hard will result in seat cancellations or, depending upon the venue, placement could be at the back of a row on a two (2) foot riser. May also require room for a platform for the on-camera host position that may result in further seat cancellations.
- Camera 4 opposite low hand held at ice level. Possible seat cancellations;
- Camera 5 opposite low at ice level. Possible seat cancellations;



- If there are split benches hard reverse angle camera at the top opposite concourse;
- Studio requirements for all Hockey Canada approved TV broadcasters (size of referee's room or First Aid room would be acceptable) for intermissions and voice-overs;
- It is to everyone's advantage if the arena has catwalks over the ice for rigging of overhead cameras and microphones.

6. FLASH ZONE

- Minimum of 10'x10' space allocation for the flash zone that is accessible from both the ice and dressing rooms.
- Access to electrical outlets.

NOTE: If an arena falls short of any of the above mentioned minimal requirements, a survey at that venue could serve to establish adjustments which could be made to bring the venue up to an acceptable level.

Appendix F - Media Services Requirements

Media Workroom and Results Room

- Photocopiers high speed, high capacity copier with legal and letter capabilities
- Legal and letter paper supplies
- Appropriate work area (table and chairs)
- Computers with internet access (high speed) or dedicated wireless
- Laser printers accessible through wireless hub or a minimum one computer station
- Supplies and equipment to organize and distribute statistics and line-up sheets for all games
- Proper lighting

Main Venue Press Box Facilities

- Computer laser printer that can be plug and play with a laptop
- Two (2) laptops for real time stats set up, these laptops will require a dedicated internet line
- Photocopier
- High speed internet access for media that request this service
- Space for webcast crew, three (3) spots with dedicated internet line
- Space for real time stats, website and Hockey Canada media staff four (4) spots
- Remaining space allocated to media with Hockey Canada approval minimum six (6) spots for local media
- Satellite Venue Press Box Facilities
- Appropriate number of telephone lines (with Hockey Canada approval)

Appendix G – Centennial Cup Profit Sharing Formula

The host committee is required to divide equally among each of the participating teams a minimum of \$25,000 to a maximum of \$50,000 based on the net profits of the event. A cheque for the minimum payment (\$25,000 or \$5,000 per team) is to be given to the Hockey Canada representative at the start of the event.

Payments will be made according to the following scale:

TOTAL NET	TOTAL	PAYMENT
PROFITS	PAYMENT	PER TEAM
\$0 - \$25,000	\$25,000	\$5,000
\$30,000	\$30,000	\$6,000
\$35,000	\$35,000	\$7,000
\$40,000	\$40,000	\$8,000
\$45,000	\$45,000	\$9,000
\$50,000 +	\$50,000	\$10,000

NOTE: Any amount of net profit falling within the scale as shown, shall be pro-rated accordingly. Any event that may not turn any profit is still obligate to provide the minimum profit share of \$5,000.00 per team.

All profits above \$50,000 will be built as part of the legacy plan and must be approved by the Steering Committee.

None of Hockey Canada, any of the Members or the CJHL will be responsible for any financial shortfall that the National Championship might incur.

Appendix H - Sample Legacy Plan Outline

1. Purpose:

To provide financial support for minor/youth hockey in the event location

2. Process:

Page two of this document provides information on the process that will be undertaken by the Host Organizing Committee to award, disperse and manage the fund.

3. Criteria for application:

Page three of this document outlines the criteria that will be considered when evaluating submissions received.

4. Documentation:

Only applications submitted on the standard application form will be considered. Additional relevant support documentation may be attached.

5. Filing Deadlines:

Applications must be received no later than noon, (insert date here.) Late applications will not be received or considered.

6. Application Information/Contact:

The legacy process is as follows:

- 1. The 2021 event Host Organizing Committee, with the approval of the event Steering Committee (the Steering Committee), establishes the legacy process including the criteria by which applications are to be considered.
- 2. The Host Organizing Committee is appointed to administer the consideration of applications and allocation of funds according to the approved Legacy process.
- 3. The Host Organizing Committee publicizes the legacy application process throughout the partner communities.
- 4. The Host Organizing Committee reviews all applications and determines the allocation of legacy funds, distributed throughout the partner communities.
- 5. The total legacy is comprised of net revenue and surplus equipment left over from the event.
- 6. The total legacy fund will be disbursed to the approved applicant(s) on Host Organizing Committee cheques with a covering letter signed by the Host Organizing Committee Chair outlining conditions of the grant. The Host Organizing Committee determines procedures for award announcements, recognizing the local partnership. Please note that the CJHL is to receive of the benefits and will invest those benefits in a local /regional legacy that has a CJHL branding or connection approved by the CJHL
- 7. The Host Organizing Committee monitors the recipients' projects to ensure compliance with plans and, if not complied with, all the remaining funds are returned to the Host Organizing Committee. Recipients' projects are to be completed within one year of receipt of the legacy funds.



8. In the event funds remain unallocated or are returned after the initial application process the Host Organizing Committee will follow the same process for the disbursement of these funds.

Criteria for Legacy Fund Applications

Applications will be considered from hockey associations, and local arena facilities in the event location. The priority of the legacy fund of the event will be to support projects benefiting hockey development in our community.

1. Benefit to event location

Projects must be realized within the partner communities and must be a benefit to minor/youth hockey within the partner communities.

2. New Equipment and Facilities

Projects are encouraged that provide new facilities, facility upgrades and/or equipment to enhance participation in the sport, provide a lasting legacy with broader community benefit.

3. Multi-Benefit Projects

Multi-benefit projects are encouraged that provide a benefit not only to minor/youth hockey, they have greater impact on the community.

4. Athlete Participation and Coach Development

The Host Organizing Committee encourages applicants to consider projects that are relevant to improving access and support for young developing athletes, such as children and youth programs, recruitment projects, special training opportunities and improving capacity of coaches, on ice and off ice officials, where it will result in improved participation and quality of experience.

5. New initiatives

Funding is intended for projects that are new initiatives providing a service or resource that would not otherwise be available. The legacy is meant to expand available resources not replace or reallocate past funding commitments.

6. Completion in one year

Generally, activities for which legacy funds were granted must be substantially completed within one year, to the satisfaction of the Host Organizing Committee. In cases where the legacy fund is placed with a community foundation this would not apply.

Suggested Projects:

Application:

Appendix I – Hockey Canada Development Initiatives

During your event, Hockey Canada may conduct various specialty development clinics and festivals that target coaches, officials, trainers, players and parents in your local communities as well as the participants involved in your event to help enhance the overall event. The seminars and festivals should be coordinated through your Member.

The following examples are some of the program we have executed in past events:

- Coaches, Officials and Trainer Seminars
- Initiation Program Demonstrations
- Minor Hockey Festivals
- Hockey Canada Skills Camps
- Dreams Come True

The Hockey Canada Foundation, whose mission is to promote and foster accessibility to the game of hockey, distributes hockey equipment and conducts skills sessions as part of its *Dreams Come True* program, established to help families who meet the financial criteria give their kids a chance to play. Registration fees for the hockey season are also covered under the program.

NHL/NHLPA First Shift
 A learn-to-play hockey program for kids aged 6-10 the NHL/NHLPA First Shift allows kids to try hockey for \$199, which includes enrollment for a six-week, on-ice curriculum and head-to-toe equipment that each child can keep.

Key Considerations:

- All development programs must be approved by the Hockey Canada Event Manager/Member prior to planning
- Secure additional ice times and meeting rooms
- Volunteer support to execute the programs
- Availability of Hockey Canada/Member Course Conductors to execute the programs
- Create an overall communication/promotional plan for programs

Appendix J – Hockey Canada & CJHL Partnership Agreement Sponsorship Inventory

Sponsorship

- Other than as set out below, HC to retain all sponsorship rights at the National Championship
- CJHL to be provided the following sponsorship inventory:
- Two (2) standard 3' x 4' corner rinkboards, one (1) on the TV side and one (1) on the non-TV side.
- Two (2) standard 3' x 8' rinkboards (1 on-camera, 1 off-camera)
- In venue CJHL banner recognition including:
 - CJHL Primary banner;
 - Host League banner;
 - o Past Champion Banners with League recognition;
 - o CJHL mark on all in venue event Champion banners
- Opportunities for CJHL VIPs to participate in Player of the Game presentations, puck drops and award ceremonies
- Two (2) video scoreboard thirty (30) second features per game (where no video scoreboard is available, two (2) public address announcements per event game) recognizing the CJHL/HC partnership
- Opportunity for between period on-ice intermission activations promoting the CJHL and/or CJHL sponsors
- A minimum of 32 feet of glass wrap recognizing the CJHL and/or CJHL sponsors
- Ten (10) VIP passes to National Championship
- Concourse level space (where available) to promote the CJHL, upcoming events, and/or CJHL sponsors
- Posted playoff bracket
- CJHL and Host League marks on all collateral material including:
 - Event Program;
 - Ticket stock;
 - Event posters;
- Incremental event pageantry
- CJHL sponsors at the National Championship will not conflict with HC sponsorships that are in place at the time CJHL sponsors are engaged

Branding

- The CJHL logo, HC logo and the co-branded logo to each have no less than 1/3 presence at every event. Each party is responsible for production of materials bearing its logo exclusively and will share costs of production of materials bearing the co-branded logo.
- HC and CJHL will work with host committees for logo/material placement in and around the host arena

Bid Submission Contact Sheet

Please fill out the contact sheet below with all people your bid group would like included on information with respect to your bid for the Centennial Cup.

Host Organizing Committee Contact(s)	
Name:	Role/Position:
Phone:	Email:
Name:	Role/Position:
Phone:	Email:
Host Member Contact(s)	
Name:	Role/Position:
Phone:	Email:
Name:	Role/Position:
Phone:	Email:
Host League Contact(s) – if applicable	
Name:	Role/Position:
Phone:	Email:
Name:	Role/Position:

All correspondence from Hockey Canada with respect to the Centennial Cup bid process will be forwarded to the list provided.

Questions & Inquiries

For more information, please contact:

Hockey Canada Calgary, Alberta Suite 201 151 Canada Olympic Road SW T3B 6B7

Dave Hysen Jeff Beck

Manager, Events and Properties Senior Manager, Events and Properties

Telephone: (403) 777-3616 Telephone: (403) 777-3622 Fax: (403) 777-3635 Fax: (403) 777-3635

Email: bids@hockeycanada.ca Email: jbeck@hockeycanada.ca

Website: www.hockeycanada.ca